



H. Wayne Huizenga College of
Business and Entrepreneurship

REE 3301 - Real Estate Principles, Practices, and Law

I. Course Information

Course: REE 3301 - Real Estate Principles, Practices, and Law

Semester Credit Hours: 3.0

Course CRN and Section: 21731 - EE1

Semester and Year: Fall 2017

Course Start and End Dates: 08/21/2017 - 10/15/2017

Building and Room: Carl DeSantis Building - 1133

II. Instructor Information

Professor: Jane F Bolin

Email:

Office Hours: Thirty minutes before and after class sessions in Room 1133.

III. Class Schedule and Location

Day	Date	Time	Location	Building/Room
T	08/22/2017 - 10/03/2017	6:00 PM - 10:00 PM	Ft Lauderdale/Davie Campus	Carl DeSantis Building- 1133
T	10/10/2017 - 10/10/2017	6:00 PM - 8:00 PM	Ft Lauderdale/Davie Campus	Carl DeSantis Building- 1133

IV. Course Description

This course covers real estate licensing, brokerage, property rights, legal descriptions, contracts, financing, title, valuation, taxes, planning, and zoning.

V. Course Objectives / Learning Outcomes

- Describe various real estate professions and licensing requirements
- Recite basics of property rights and federal and state law
- Explain various contracts and mortgages, and sources of financing
- Identify various real estate market data sources and investment criteria
- Describe various real estate taxes and zoning requirements

VI. Materials and Resources

Book Url: [NSU Book Store](#)

Course Required Texts and Materials:

Florida Real Estate Principles, Practices & Law

Linda Crawford, 39th Edition, 2016

ISBN: 978-1-4754-3001-1

VII. Course Schedule and Topic Outline

Course Schedule:

- August 22 - Units 1-3
- August 29 - Guest Speaker, Title Company and Real Estate Attorney
Units 4-6
- September 5 - Units 7-9
- September 12 - Units 9-12; Guest Speaker, Realtor
- September 19 - Units 13-15; Guest Speaker, Mortgage Broker
- September 26 - Units 16-18
- October 3 - Unit 19; Glossary Review; Guest Speaker; Investor
- October 10 - Final Exam and Presentations

VIII. Assessments

Final Examination

Presentation

The final grade is 50% final exam and 50% presentation.

IX. Grading Criteria

Undergraduate Grading Criteria:

Percentage	Letter Grade	Description	GPA Equivalent
95 - 100	A	Excellent	4.0
90 – 95	A-		3.7
87 - 90	B+		3.3
83 – 87	B	Good	3.0
80 – 83	B-		2.7
77 – 80	C+		2.3
72 – 77	C	Satisfactory	2.0
70 - 72	C-		1.7
68 - 70	D+		1.3
60 - 68	D		1.0
<60	F	Failure	0.0
No rounding of scores.			

X. Course Policies

Florida Real Estate Principles, Practices & Law

“Buy land, they aren’t making it anymore.” - Mark Twain

In this course, you will get a solid understanding of how real estate work in theory and in practice. Whether you decide to pursue opportunities or a career in real estate, what you learn in this course will impact your life. Real estate touches everyone. Come prepared to learn!

Let's have a great fall semester together.

I do have a few ground rules.

Start on time and end on time. This means you need to be there.

- "Early is on time. On time is late." - said someone
- Do what you say you will do. Do it on time. Do it as it was meant to be done.
- Everyone contributes. Not just the person in front with questions. Everyone.

XI. University Policies

Academic Integrity

The university is an academic community and expects its students to manifest a commitment to academic integrity through rigid observance of standards for academic honesty. The university can function properly only when its members adhere to clearly established goals and values. Accordingly, the academic standards are designed to ensure that the principles of academic honesty are upheld.

The following acts violate the academic honesty standards:

- Cheating — intentionally using or attempting to use unauthorized materials, information, or study aids in any academic exercise.
- Fabrication — intentional and unauthorized falsification or invention of any information or citation in an academic exercise.
- Facilitating Academic Dishonesty — intentionally or knowingly helping or attempting to help another to violate any provision of this code.
- Plagiarism — the adoption or reproduction of ideas, words, or statements of another person as one's own without proper acknowledgment.

Students are expected to submit tests and assignments that they have completed without aid or assistance from other sources. Using sources to provide information without giving credit to the original source is dishonest. Students should avoid any impropriety or the appearance thereof in taking examinations or completing work in pursuance of their educational goals.

In support of the Code of Student Conduct, any violations of the Code of Student Conduct and Academic Responsibility and/or university policies and procedures may result in disciplinary action and/or criminal prosecution. Disciplinary action may include, but not limited to, failing the assignment and/or the entire course, academic probation, suspension, or expulsion and are administered initially by the faculty member, who is required to report any incident of misconduct to their department chair and the Office of the Assistant Dean. This code seeks to promote high standards of behavior and academic integrity by setting forth the responsibilities of students as members of the university community. Abiding by the code ensures a climate wherein all members of the university community can exercise their rights of membership.

If students have questions about what constitutes academic misconduct before turning in an assignment, they should see their Instructor or the NSU Student Handbook

Accommodations for Students with Documented Disabilities: For more information about ADA policy, services, and procedures, students may contact the Office of Student Disability Services at 954-262-7189. Each student with a disability should contact the Office of Student Disability Services prior to the commencement of classes to discuss his or her needs.

Last Day to Withdraw: To withdraw from a course, it is not sufficient simply to stop attending class or to inform the instructor of your intention to withdraw. In accordance with college policy, contact your academic advisor to begin the withdrawal process. The last day to withdraw from a course is detailed on the applicable Academic Calendar.

Email Policy: All email communications between students and faculty must be conducted via NSU email accounts. This requirement will assist NSU in communicating more effectively and protecting your

privacy. Emails sent to faculty from non-NSU accounts will be returned to the sender with instructions to resend the communication from your NSU account. To set up an NSU email account or to get help with an existing account, visit the Computing Help Desk. You may also call the Help Desk at (954) 262-HELP or 1-800-541-6682, ext. HELP (4357).

Student Course Evaluations: Student comment and feedback evaluating each college class is an important tool to evaluate program effectiveness. Participation in this process is a responsibility of each student. The university uses electronic evaluations that are completed online. It is important to the faculty and administration that students complete the online evaluation of each course. Students will be notified via NSU email accounts when the evaluation web link is opened (approximately the next-to-last week of the course). At the completion of the term and after instructors submit grades, instructors will receive an anonymous summary of the entire class's evaluation. Student names or ID numbers cannot be identified.

Library Resources: Students conducting research for class assignments may use the Alvin Sherman Library, which provides extensive access to print and electronic books and academic/scholarly journals and hundreds of databases in a variety of subject areas with full-text articles, videos, reference books, statistics, company profiles, and general news. Reference librarians are available in person at the Reference Desk as well as by phone (954-262-4613), email, chat, text, and individual appointment to provide instruction on how to identify and use library resources. For times and details, visit the library's Ask a Librarian webpage. Library Guides and Tutorials are also available online.

Student Success: All undergraduate students and faculty are encouraged to utilize the Office of Undergraduate Student Success to locate information about university-wide resources designed to promote student success.

Sample of Cover Page to be Used for All Assignments

Nova Southeastern University

H. Wayne Huizenga College of Business and Entrepreneurship

Assignment for Course: (Course number and title)

Submitted to: (Professor's name)

Submitted by: (Student's name)
(Student's ID number)
(Address)
(Work phone number)
(Home phone number)

Date of Submission:

Title of Assignment:

CERTIFICATION OF AUTHORSHIP: I certify that I am the author of this paper and that any assistance I received in its preparation is fully acknowledge and disclosed in the paper. I have also cited any sources from which I used data, ideas of words, whether quoted directly or paraphrased. I also certify that this paper was prepared by me specifically for this course.

Student Signature: _____

Instructor's Grade on Assignment:

Instructor's Comments: